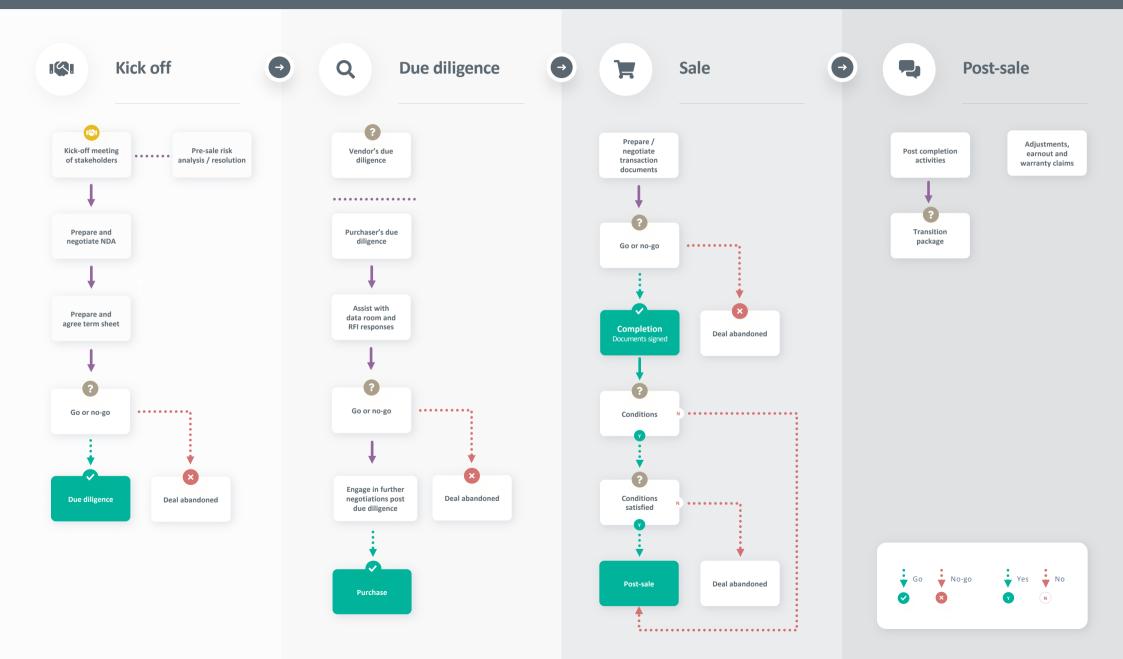
### Flowchart

## M&A Process – Vendor





# About A little about us

£



.

- Advising Groupe Renault on the appointment of RVDA as its independent distributor in Australia
- Advising Renault SA on the sales of its distribution business to ATECO and Inchcape Australia in acquiring the distribution rights for Peugeot/Citroen vehicles from Sime Darby
- Advising the Federal Chamber of Automotive Industries on negotiating a new agreement with an IT service provider whose service was critical to the publication of its renowned VFACTS data
- Advising Honda Australia on the tender and contract negotiations with a large, global IT supplier in relation to a large business transformation project, which included the migration of business-critical systems and data to a cloud-based platform
- Advising Cambridge Boxhill Language Assessment in all aspects of its IP development, commercialisation and data management
- Preparing and negotiating a data licensing and subscription agreement with a major bank for a consulting and data analytics company



## **Testimonials**

"I'm impressed by the whole firm. Partners, senior associates and more junior lawyers, there's a real quality about CIE Legal people - they're good people with excellent skills and great personalities."

Rebecca Browne Legal Counsel, Ford Australia

"Andrew homed-in on the key points straight away and this meant that we weren't distracted by things that didn't matter. Working through the agreement was second nature to Andrew and you could really tell that he understood IT not just from a legal perspective."

#### Tony McDonald

Industry and Operations Director, FCAI

"The way Andrew and the rest of CIE Legal went about the work suited us really well. I felt I could pick up the phone and talk casually and candidly and they would be direct in response. They have an attitude of 'we can make it work' and have a real sense of ownership over the work I do with them: that's rarer than it should be in legal."

Jared Pereira Senior Legal Counsel, Fonterra



Why CIE Legal?

?